Commercial Documentation and Credit Risk Management

Bialson, **Bergen & Schwab** attorneys help clients with the difficult task of managing financial risk to achieve business goals by drafting and negotiating routine and complex commercial documents necessary to effect sales and other financial transactions in today's global market economy. Leases, distribution agreements, forbearance agreements, guarantees, letters of credit, escrow arrangements and the creation of security interests, charges and commercial liens, both in the United States and <u>throughout the world</u>, are the daily work of **Bialson**, **Bergen & Schwab** attorneys.

Consistently teaming with clients to assess financial risk issues and providing in-depth strategic financial analysis and solutions, we attain the crucial and appropriate balance between the client's financial risk and their customers' requirements. We convert the appropriate solution to legal documentation acceptable in the location where the transaction takes place or makes the most sense under the circumstances.

With the expertise accrued in over 30 years of negotiating and documenting all types of commercial agreements on behalf of <u>technology</u>, <u>transportation</u>, <u>financial and clients</u> in other industries, **Bialson**, **Bergen & Schwab** attorneys bring proven skills to appropriately translate business needs into effective legal documents that close the deal or successfully conclude negotiations.

Whether our client needs to document a leasing transaction in <u>Argentina or Alabama</u>; create appropriate security interests to sustain an aggressive line of credit in <u>Denmark or Delaware</u>; negotiate lines of credit or commercial lending arrangements in <u>Switzerland or San Francisco</u>, or review and analyze documents right here in the Silicon Valley, **Bialson**, **Bergen & Schwab** attorneys are proud to accomplish the task in a cost-effective and timely manner.

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